

Sample Price Calculation - C/D/E Plan For Friends & Extended Family Business Associates & Dealer Employees



2010 Altima 2.5S Sedan Example		
	Old VPP Program	New VPP Program
Vehicle MSRP	\$22,560.00	\$22,560.00
Vehicle Invoice	\$21,196.00	\$21,196.00
VPP Discount Old Program: 2.87% off invoice New Program: \$150 flat discount with no dealer delivery fee	(\$587.66)	(\$150.00)
Current Customer Cash MY10	(\$1,000.00)	(\$1,000.00)
Customer Paid dealer delivery fee 2.5%	\$515.21	\$0.00
VPP Price (before service contracts, dealer added accessories, etc)	\$20,123.55	\$20,046.00
New VPP Additional Savings!		\$78

2010 G37 Sedan Journey Example		
	Old VPP Program	New VPP Program
Vehicle MSRP	\$38,615.00	\$38,615.00
Vehicle Invoice	\$35,555.00	\$35,555.00
VPP Discount Old Program: 1.65% off invoice New Program: invoice price with no dealer delivery fee	(\$572.00)	\$0.00
Current Dealer Cash MY10	\$0.00	(\$1,000.00)
Customer Paid dealer delivery fee 2.5%	\$874.58	\$0.00
VPP Price (before service contracts, dealer added accessories, etc)	\$35,857.58	\$34,555.00
New VPP Additional Savings!		\$1,303

VPP Discount By Model - C/D/E Plan

Model	C/ D Plan	E Plan	
	Customer Discount (Below Invoice)	Customer Discount (Below Invoice)	Customer Discount (Below Invoice)
		Tenure > 1 year	Tenure < 1 year
Versa	\$150	\$750	\$150
Sentra	\$150	\$750	\$150
Cube	\$150	\$750	\$150
Altima	\$150	\$1,000	\$150
Altima Coupe	\$150	\$1,000	\$150
Altima HEV	\$150	\$1,500	\$150
Rogue	\$150	\$1,000	\$150
Xterra	\$150	\$1,000	\$150
Frontier	\$150	\$1,000	\$150
Pathfinder	\$150	\$1,500	\$150
Titan	\$150	\$1,500	\$150
Maxima	\$150	\$1,500	\$150
Murano	\$150	\$1,500	\$150
350Z	\$150	\$1,500	\$150
370Z	\$150	\$1,500	\$150
Quest	\$150	\$1,250	\$150
Armada	\$150	\$1,500	\$150

Model	C/ D Plan	E Plan	
	Customer Discount (= Invoice)	Customer Discount (Below Invoice)	Customer Discount (= Invoice)
		Tenure > 1 year	Tenure < 1 year
G37	Invoice	\$1,250	Invoice
G37 Coupe	Invoice	\$1,250	Invoice
G37 Convertible	Invoice	\$1,250	Invoice
EX	Invoice	\$1,250	Invoice
FX35	Invoice	\$1,250	Invoice
FX45	Invoice	\$1,250	Invoice
M35	Invoice	\$1,250	Invoice
M37	Invoice	\$1,250	Invoice
M45	Invoice	\$1,250	Invoice
M56	Invoice	\$1,250	Invoice
QX56	Invoice	\$1,250	Invoice